

Navigating Disruption:

Understanding the Changes Coming to Microsoft Dynamics GP and How to Prepare

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FOR EXISTING CUSTOMERS

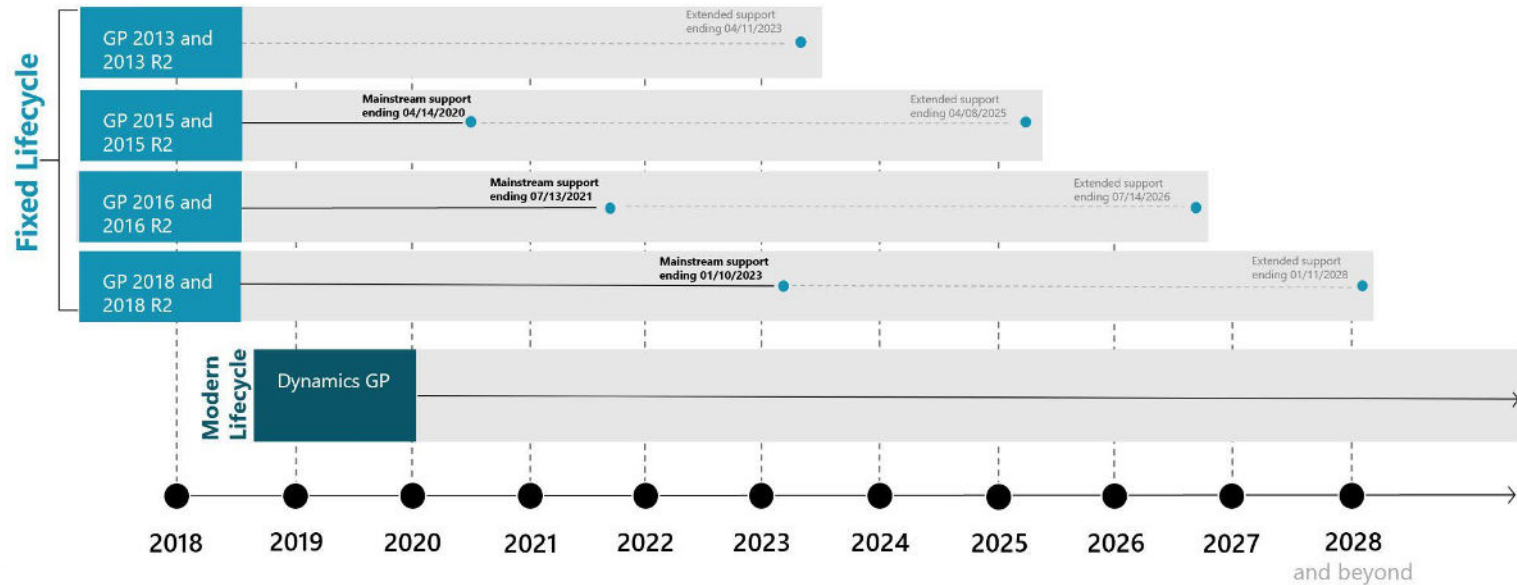
- **Seat license pricing increased**
- **Annual enhancement plans increased**
- **Customers can continue to purchase additional seat licenses**
- **Support lifecycle remains unchanged (so '2028 & beyond', per the current publisher roadmap)**

FOR PROSPECTIVE CUSTOMERS

- **As of April 2025: No new sales of perpetual (traditional) Dynamics GP licenses**
 - **Subscriptions sales can continue to be sold to new customers**
- **As of April 2026: No new sales of Dynamics GP**

FIXED vs. MODERN LIFECYCLE POLICY

Dynamics GP Versions Governed by Fixed and Modern Lifecycle



Annual Dynamics GP Release Schedule

- **October**: New Features release
 - September ISV drop & Source Code drop
- **November**: US Payroll / Year-End
 - Payables 1099 forms
 - Payroll
 - Electronic 1099 changes
- **December**: Canadian Payroll / Year-End
- **January**: Hotfix

20K

Companies utilizing Dynamics GP +
current on enhancements

+

10K

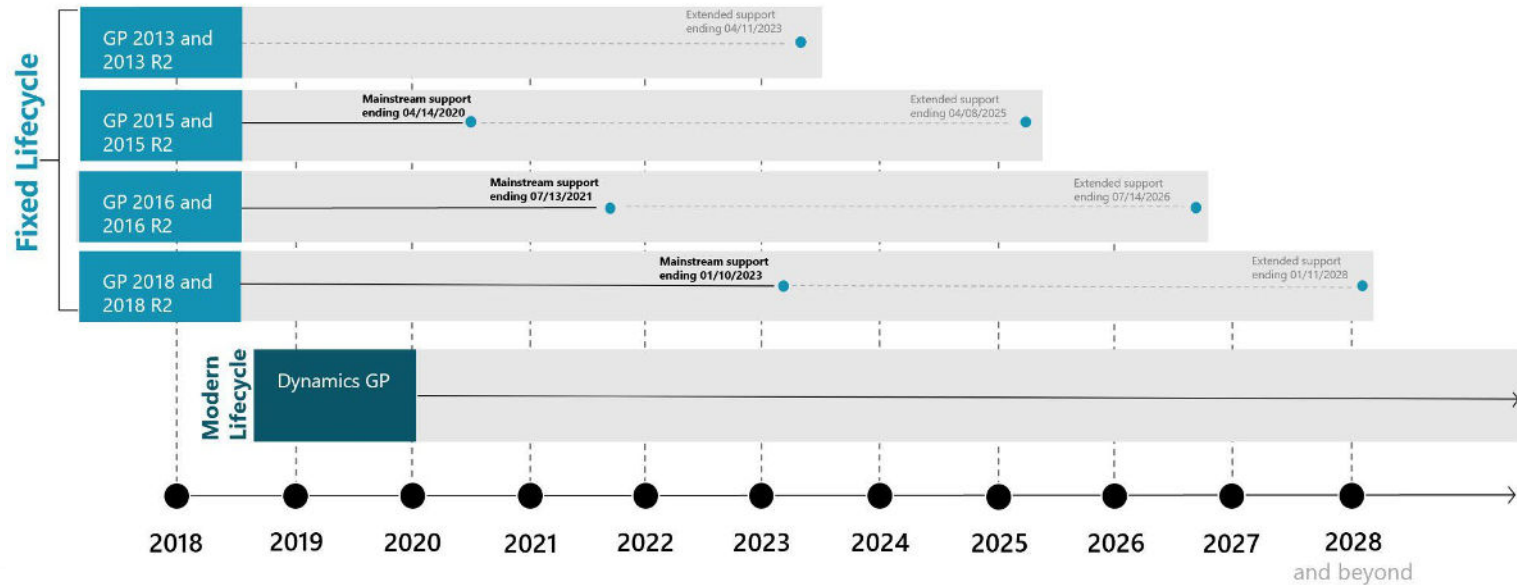
Companies utilizing Dynamics GP
but not current on enhancements

30K

Total Companies

FIXED vs. MODERN LIFECYCLE POLICY

Dynamics GP Versions Governed by Fixed and Modern Lifecycle



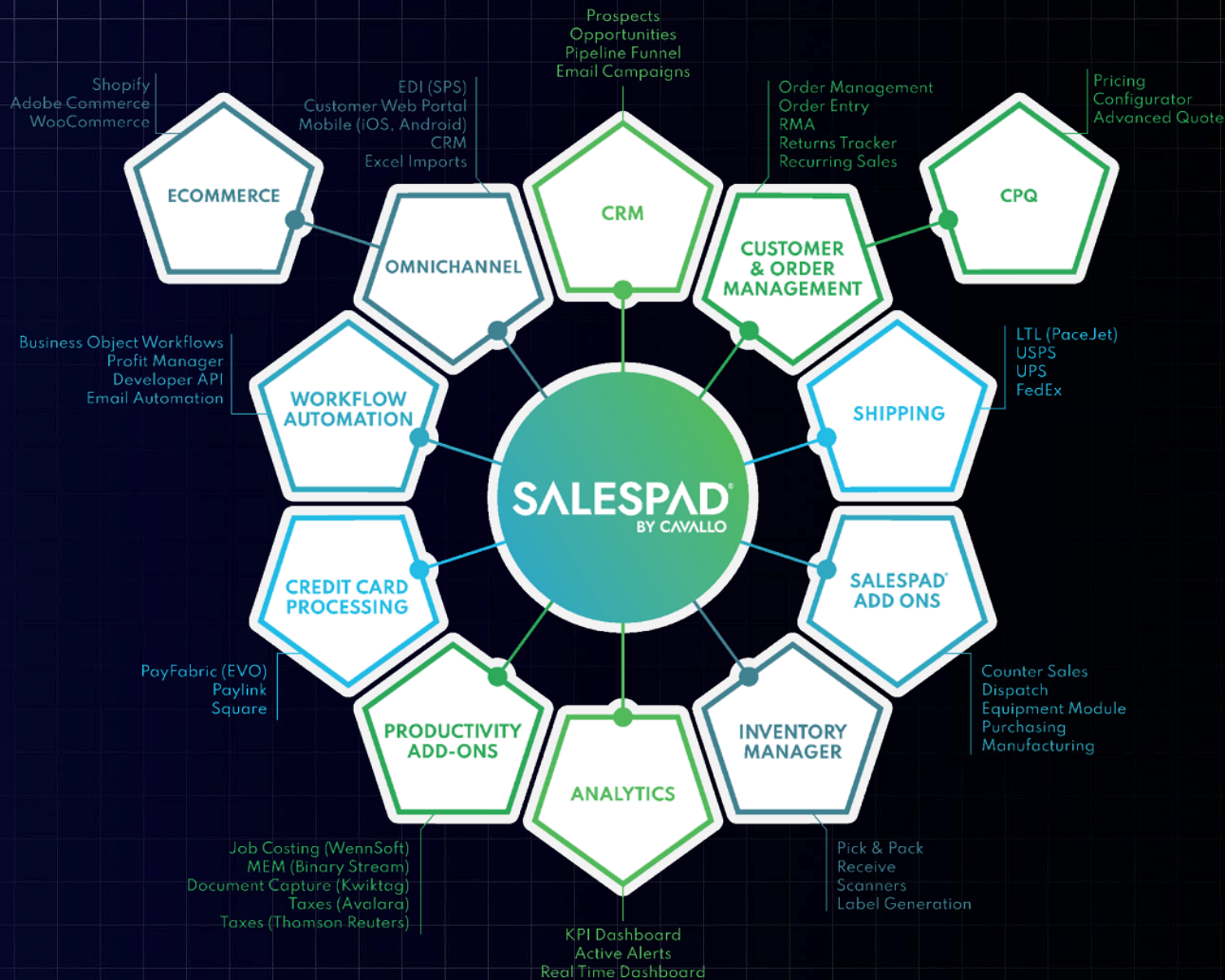
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400	CD350345	Card Payment Station	\$0.00	\$0.00 00
500	40000000	Bank Access Application	\$0.00	\$0.00 00
100	1000000001	Bank Payment Application	\$19.00	\$1,900.00
500	1000000002	Personal Access Application	\$10.00	\$5,000.00
			TOTAL:	\$6,900.00
			SUBTOTAL:	\$6,900.00

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THANK YOU FOR YOUR BUSINESS!



Coming

April 4 – security in GP

Njevity May 8, 2024 1:30 pm

Q & A

Thank you!